

PRODUCT SALES & LEASING DIVISION

TIMBER SALES PROGRAM

Presentation to the Board of Natural Resources

December 3, 2024





AGENDA

- November 2024 Results
- Fiscal Year 2025 Update
- Current Proposed Sales (Action Item)

November 2024 RESULTS

SALES OFFERED

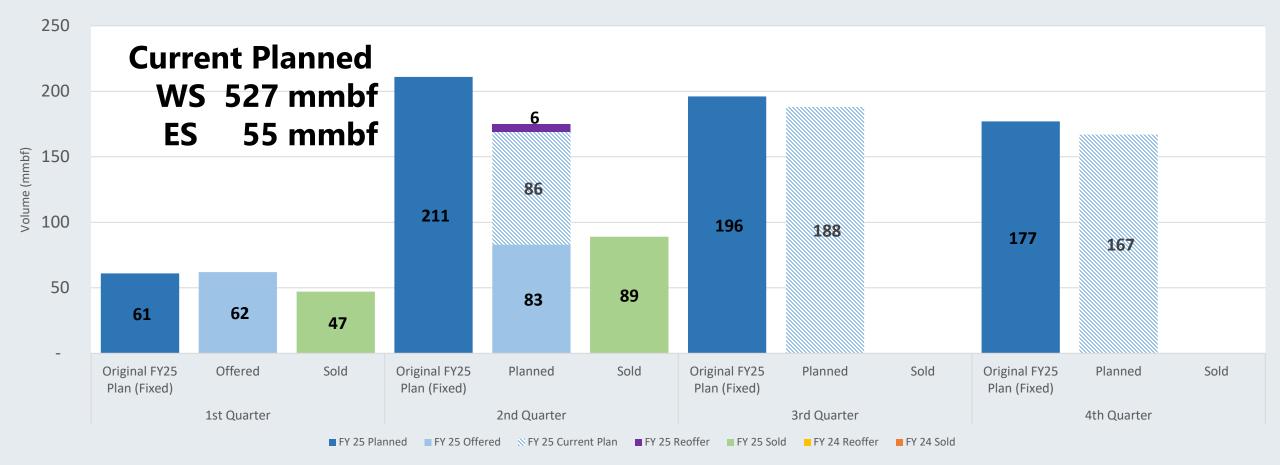
- ■12 sales
- ■51.8 mmbf
- ■\$14.6 million
- **\$280/mbf**

SALES SOLD

- ■12 sales
- ■51.8 mmbf
- ■\$23.2 million
- •\$448/mbf
- Avg Bids: 2.75



FISCAL YEAR 2025 UPDATE



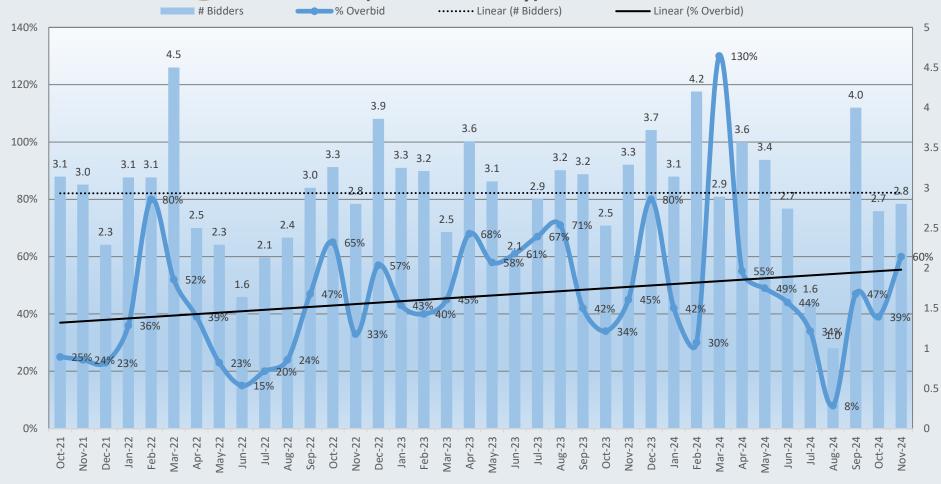
*Original FY25 Plan volume based on internal tracking pulled 7/1/2024



% Overbid and # Bidders for Board Sales

October 2021 to present

(Board sales only)





OVERBI

PURCHASERS

- **FY 2019 Present:** 74 Unique Purchasers.
- **Eligible Contract Harvesters:** 43 Certified Logging Professionals
- Approved Log Scaling Locations: 105
- WCLA Master Loggers: 799
- Top Five Purchasers:
- Sierra Pacific Industries
- Hampton Tree Farms LLC
- Murphy Company
- Harbor Timber
- Interfor US Timber INC

STATE OF WASHINGTON DEPARTMENT OF NATURAL RESOURCES

BIDDING RECORD FOR SALE OF VALUABLE MATERIAL

Auction Date:	November 19, 2024						
Sale Name:	Next Contestant	Agreement No. : 30-103625 Estimated Volume: 3,549 Mbf					
Bid Method:	Lump Sum						
Minimum Bid:	\$1,698,000.00						
	Bidder's Name	Amount Bid	Check Apparent High Bid				
1 Murphy Comp.	any	\$2,323,254.24					
2 Sierra Pacific I	ndustries	\$1,775,474.00					
3 Stella-Jones Co	rporation	\$3,227,737.19	4				
4 Kenfield Timbe	erlands Inc.	\$1,715,018.76					
5							
6							

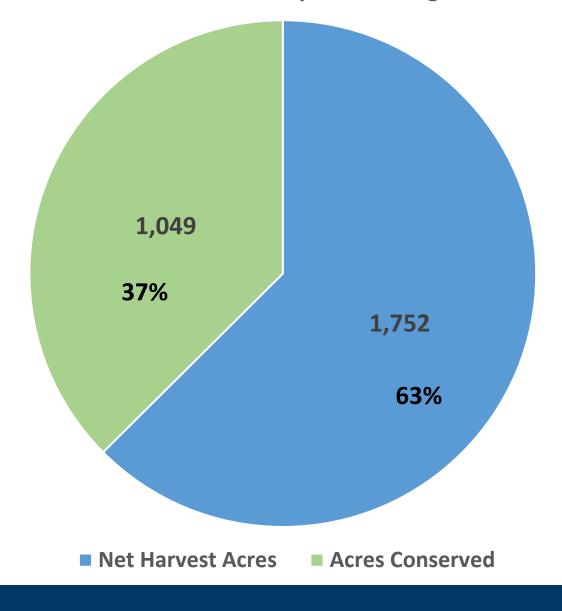
CURRENT PROPOSED SALES

Total Proposal

- 14 sales
- 76.1 mmbf
- **\$22.6** million
- **\$298/mbf**

CURRENT PROPOSED SALES

Westside Sale Proposal Acreages

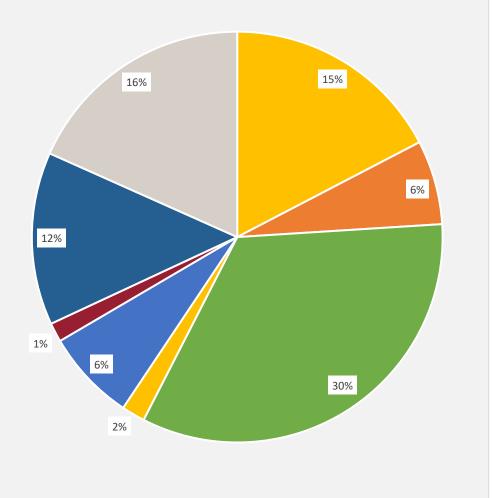




CURRENT PROPOSED SALES

Appraised Revenue % by Trust

- 01=State Forest Board Transfer
- 02=State Forest Board Purchase
- 03=Common School & Indemnity
- 06=C.E.P. & R.I.
- 07=Capitol Building
- 10=Scientific School
- 41=University Repayment
- 42=Forest Board Repayment



Conservation Facts

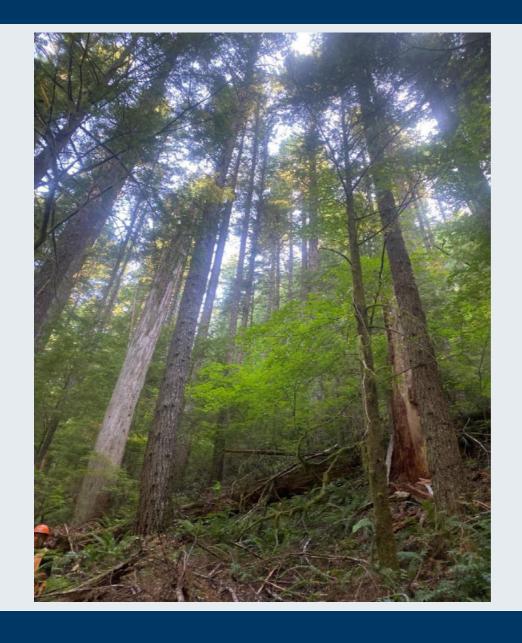
Original planned area: 156 acres

Final harvest area: 140 acres

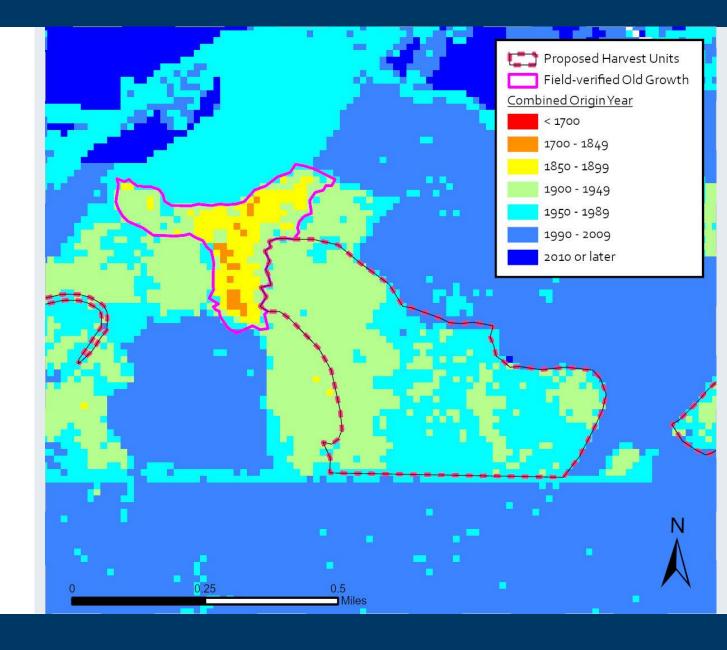
Conserved area: 16 acres

Percent conserved: 10%

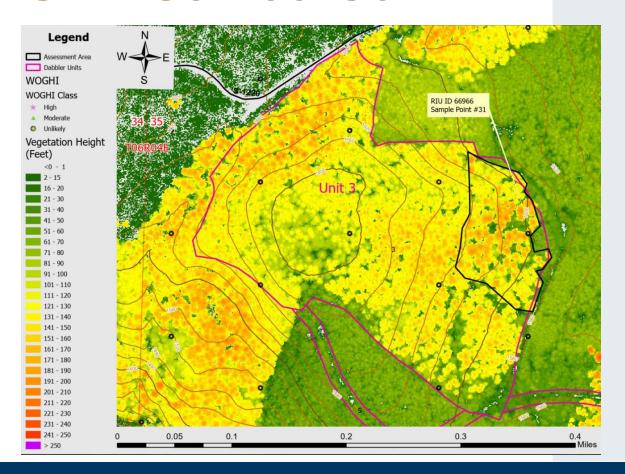
Appraised Stumpage: \$337/MBF

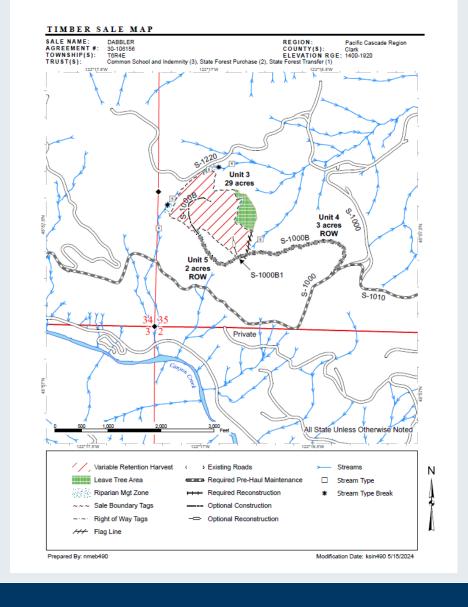






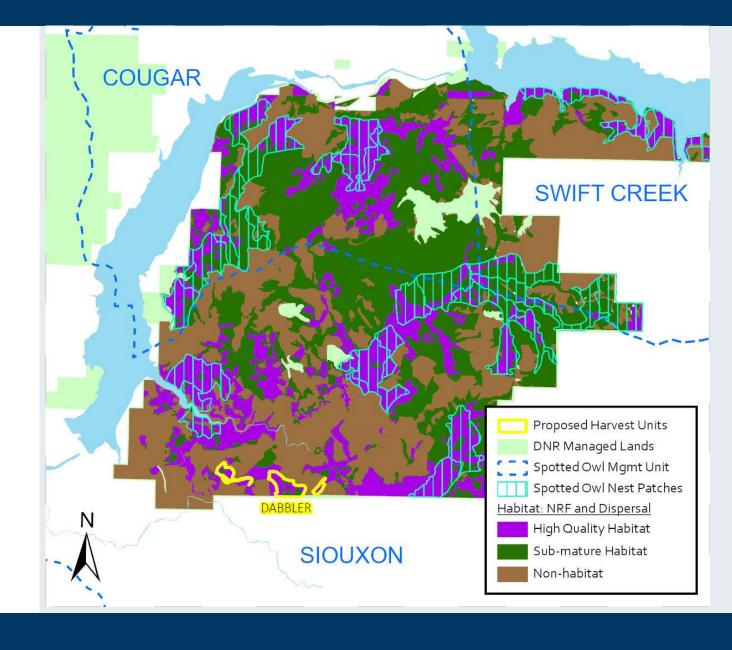








- Siouxon Spotted Owl Management unit (SOMU)
- Removing 0.9% of Habitat
- SOMU at 57.4% Habitat Threshold







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Unit	Design	Cruise Acres			N Cruise Plots	
All		140.0	156.0	154	78	0

Timber Sale Log Grade x Sort Summary

Sp	Status	Grade	Sort	Dia	Len	BF Gross	BF Net	Defect %	Tons	MBF Net
DF	LIVE	2 SAW	Domestic	16.2	39	12,084	11,826	2.1	9,671.3	1,655.6
DF	LIVE	2 SAW	HQ-A	15.7	40	3,030	3,008	0.7	2,589.9	421.1
DF	LIVE	2 SAW	HQ-B	16.3	40	6,091	5,945	2.4	5,146.4	832.3
DF	LIVE	2 SAW	Pole	16.1	40	2,621	2,612	0.3	2,291.6	365.7
DF	LIVE	3 PEELER	Domestic	25.7	40	2,250	2,250	0.0	1,635.5	314.9
DF	LIVE	3 PEELER	HQ-A	24.5	40	62	62	0.0	47.1	8.6
DF	LIVE	3 SAW	Domestic	8.9	37	5,526	5,415	2.0	6,264.0	758.0
DF	LIVE	3 SAW	HQ-B	10.9	40	1,274	1,266	0.6	1,241.4	177.3
DF	LIVE	3 SAW	Pole	10.7	39	602	602	0.0	593.9	84.3
DF	LIVE	4 SAW	Domestic	6.0	27	679	671	1.2	797.3	94.0
DF	LIVE	4 SAW	Pole	8.5	18	32	32	0.0	40.9	4.5
DF	LIVE	CULL	Cull	9.5	7	438	0	100.0	0.0	0.0
DF	LIVE	SPECIAL MILL	HQ-A	19.6	40	9,409	9,344	0.7	7,547.9	1,308.2
DF	LIVE	UTILITY	Pulp	5.8	13	111	106	4.0	95.4	14.9
MA	LIVE	2 SAW	Domestic	12.5	30	99	82	16.6	86.5	11.5
MA	LIVE	3 SAW	Domestic	11.0	26	55	43	22.3	49.1	6.0
MA	LIVE	4 SAW	Domestic	7.2	28	108	98	8.8	156.3	13.7
MA	LIVE	CULL	Cull	5.0	12	4	0	100.0	0.0	0.0
RA	LIVE	4 SAW	Domestic	5.3	36	12	11	11.7	18.0	1.5
RA	LIVE	CULL	Cull	5.0	1	0	0	100.0	0.0	0.0
RC	LIVE	3 SAW	Domestic	12.7	34	114	106	7.1	108.4	14.8
RC	LIVE	4 SAW	Domestic	7.0	20	14	14	0.0	15.1	1.9
WH	LIVE	2 SAW	Domestic	15.9	40	13,402	13,057	2.6	12,832.8	1,827.9
WH	LIVE	3 SAW	Domestic	9.2	37	3,952	3,878	1.9	5,046.1	542.9
WH	LIVE	4 SAW	Domestic	5.7	29	885	858	3.1	1,202.9	120.1
WH	LIVE	CULL	Cull	9.1	4	191	0	100.0	0.0	0.0
WH	LIVE	UTILITY	Pulp	6.8	20	270	269	0.2	301.4	37.7

Timber Sale Log Sort x Diameter Bin Summary

Sp	Bin	Status	Sort	Dia	Len	BF Net	Defect %	Tons	MBF Net	
DF	5 - 7	LIVE	Pulp	5.2	13	98	0.0	82.7	13.7	
DF	5 - 7	LIVE	Cull	5.4	4	0	100.0	0.0	0.0	

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MISTY TIMBER SALE 30-103587

Conservation Facts

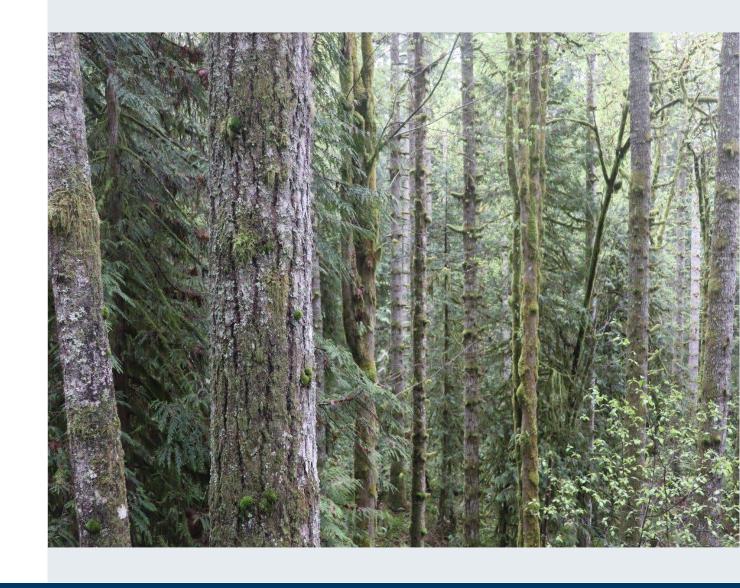
Original planned area: 180 acres

Final harvest area: 116 acres

Conserved area: 61 acres

Percent conserved: 34%

Appraised Stumpage: \$421/MBF



MISTY TIMBER SALE 30-103587

As Proposed:

Original Sale acres: 116 acres

Appraised value: \$2,314,000

Younger Stand (Volume):

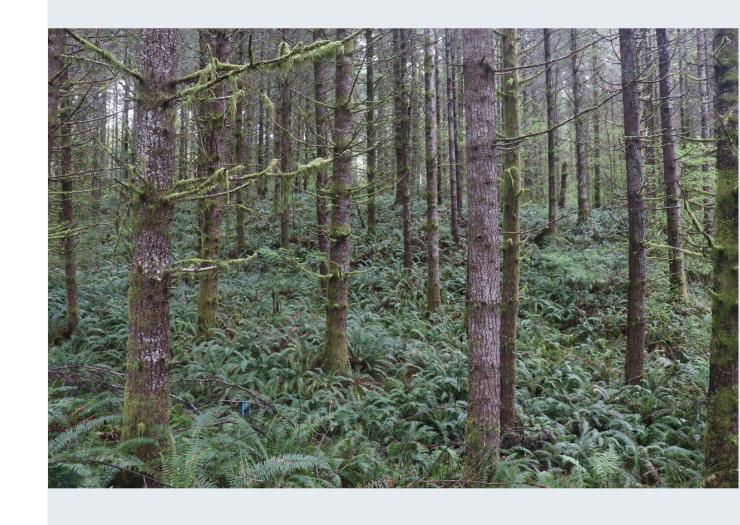
Est. Sale acres: 222 acres (+106)

Appraised value: \$2,035,000

Younger Stand (Value):

Est. Sale acres: 252 acres (+136)

Added Volume: 754MBF





EVERGREEN GOLD TIMBER SALE 30-103585

Conservation Facts

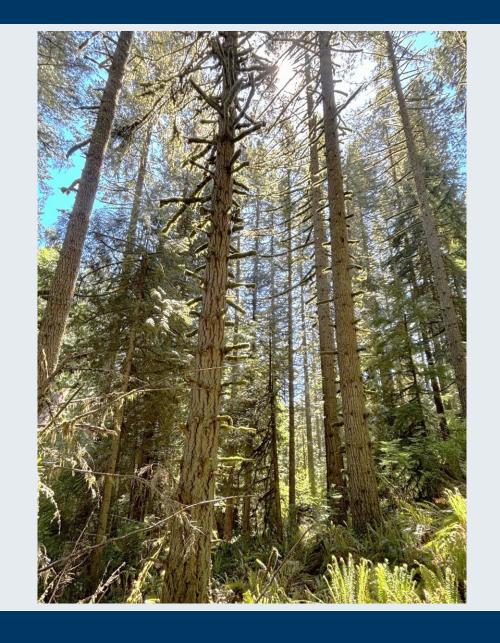
Original planned area: 87 acres

Final harvest area: 68 acres

Conserved area: 18 acres

Percent conserved: 21%

Appraised Stumpage: \$519/MBF



EVERGREEN GOLD TIMBER SALE 30-103585

Conservation Facts

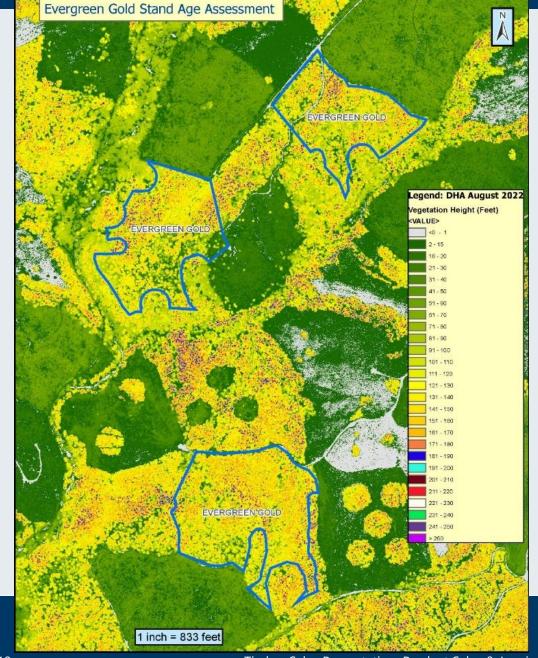
Original planned area: 87 acres

Final harvest area: 68 acres

Conserved area: 18 acres

Percent conserved: 21%

Appraised Stumpage: \$519/MBF





CAKE WALK TIMBER SALE 30-106341

Conservation Facts

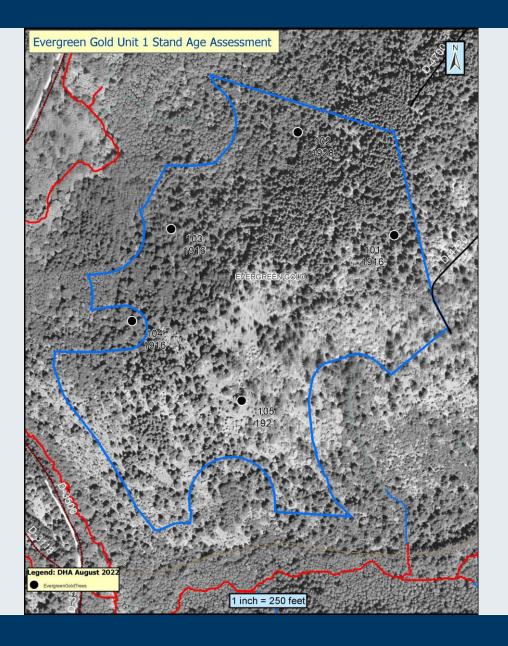
Original planned area: 155 acres

Final harvest area: 82 acres

Conserved area: 70 acres

Percent conserved: 45%

Appraised Stumpage: \$517/MBF



CAPITOL FOREST PACKAGE

Sustainable Harvest Levels

Capitol Forest: 100,000 acres

Long Term Deferral: 11.25%

Targeted Vol (MMBF): 56.1

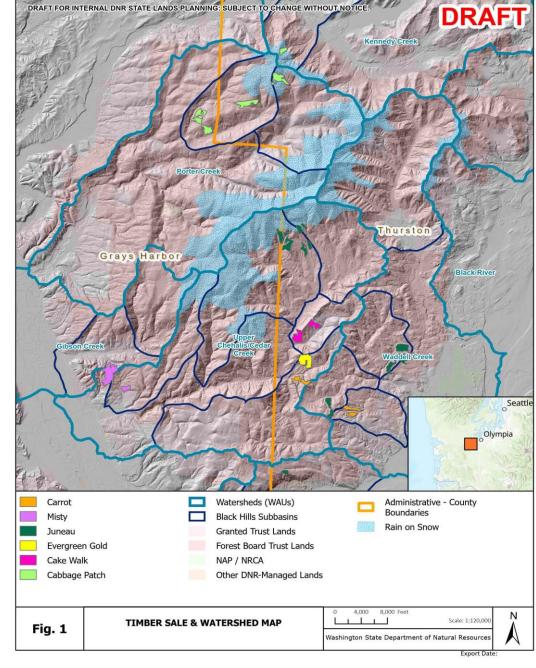
Average acres per year: 753

FY 25 Sales As Proposed

Estimated Sale acres: 886

Volume (MBF): 42.5

Percentage of Capitol Forest: 0.8%





CAPITOL FOREST PACKAGE

As Proposed:

Original Sale acres: 696 acres

Volume: 35,490MBF

Appraised value: \$15,782,000

Younger Stands (Volume):

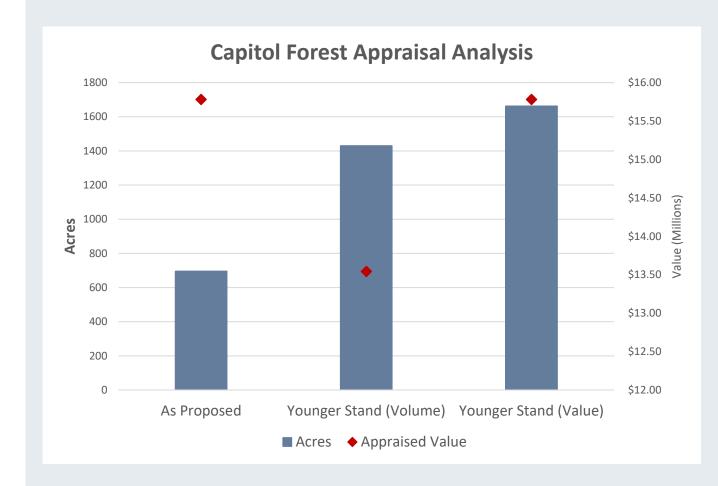
Est. Sale acres: 1431 acres (+735)

Appraised value: \$13,543,000

Younger Stands (Value):

Est. Sale acres: acres 1663 acres (+967)

Added Volume: 5794MBF





SERENDIPITY TIMBER SALE 30-105259

Conservation Facts

Original planned area: 178 acres

Final harvest area: 118 acres

Conserved area: 60 acres

Percent conserved: 34%

Appraised Stumpage: \$170/MBF



DUNGENESS AND DRAGONS TIMBER SALE 30-105915

Conservation Facts

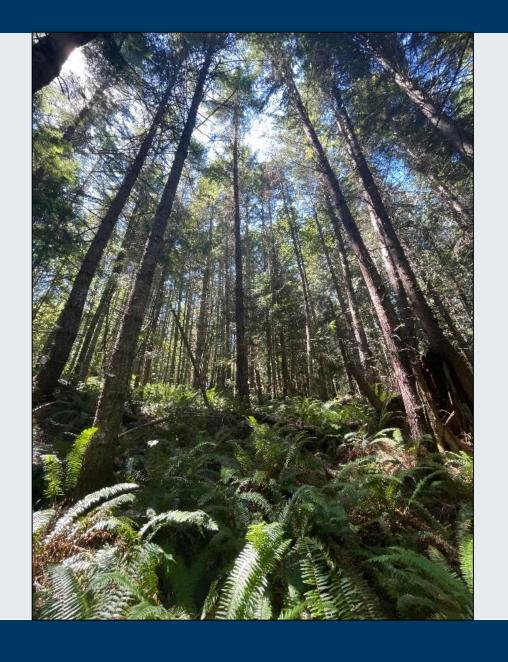
Original planned area: 111 acres

Final harvest area: 69 acres

Conserved area: 39 acres

Percent conserved: 35%

Appraised Stumpage: \$245/MBF



JUNIA TIMBER SALE 30-106667

Conservation Facts

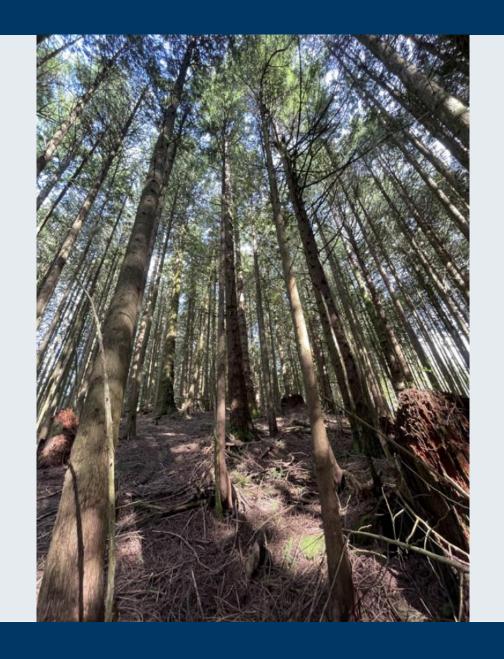
Original planned area: 48.1 acres

Final harvest area: 41.6 acres

Conserved area: 6.5 acres

Percent conserved: 13.5%

Appraised Stumpage: \$334/MBF





QUESTIONS?

Staff recommends all sales be approved for auction as being in the best interest of the beneficiaries and the State



