



January 28, 2021

The Honorable Joe Gardner, Chair  
Cowlitz County Board of Commissioners  
207 Fourth Avenue North  
Kelso, WA 98626

Dear Commissioner Gardner:

*To protect the safety of staff and community members across the state, the Washington State Department of Natural Resources has closed its offices to the public during the COVID-19 outbreak. However, DNR remains open for business, even with many of its staff working remotely. Please contact agency staff via phone or email as much as possible.*

*We are working to navigate through the disruptions to normal operations, and we appreciate your patience during this time of uncertainty. For further information on changes across the agency related to the COVID-19 outbreak, please go to [dnr.wa.gov](http://dnr.wa.gov).*

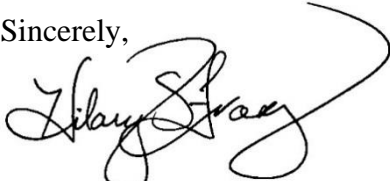
The Washington State Department of Natural Resources (DNR) manages approximately **11,353** acres of State Forest Transfer and Purchase Lands that benefit **Cowlitz** County. These lands generated **\$1,707,000** in **calendar year 2020**. Net value under contract for **calendar year 2021 is estimated at \$225,000** from activities expected to occur under current contracts.

The income information in this report does not include anticipated revenues from additional planned activities (contracts harvests, leases, easements, etc.) for which contracts have not been finalized. These income estimates are net after the current agency management cost percentage has been applied.

Some counties receive portions of their income from leases and fees; however, the majority of income reflected in this report is derived from timber sales. As most revenue stems from timber sales, these projections can fluctuate depending upon when timber harvests occur. Market conditions, weather, contract requirements, and regulatory requirements influence timber purchasers' decisions about when to harvest.

I appreciate how necessary revenue is to the success of county functions. DNR consistently strives to ensure that we realize the maximum available income from the State Forest Transfer and Purchase Lands. Should you have any questions regarding this information, please contact [Eric Wisch](#), Pacific Cascade Region Manager, at [360-577-2025](tel:360-577-2025) or at [eric.wisch@dnr.wa.gov](mailto:eric.wisch@dnr.wa.gov).

Sincerely,

A handwritten signature in black ink, appearing to read "Hilary Franz", with a large, sweeping flourish extending to the right.

Hilary S. Franz  
Commissioner of Public Lands

Enclosures

COUNTY INCOME REPORT  
EXPLANATION OF TABLES  
January 2021

Two categories of lands are managed by the Washington State Department of Natural Resources (DNR) specifically to benefit counties:

1. **State Forest *Transfer* Lands.** Lands acquired by counties through tax foreclosures were transferred to DNR to manage. Management fee rates are established by the Board of Natural Resources. Currently, counties receive 75 percent of the revenue from these lands.
2. **State Forest *Purchase* Lands.** State-issued bonds were used to acquire certain parcels from private owners. Typically, these forest lands had been severely logged and were in need of active management. Allocation of revenue from these lands was determined when purchase was authorized, as follows: 26.5 percent to the county in which the property is located; 50 percent to DNR for management expenses; and the remaining 23.5 percent to the State General Fund.

Nineteen counties include these types of State Forest Lands within their county boundaries.

Income from management activities on State Forest Lands is designated for allocation to several taxing districts in each county. Only a small amount is available to the county for discretionary use.

Revenue from State Forest Lands originates primarily from timber sales. These amounts vary widely as market conditions fluctuate. Smaller portions of revenue are derived from activities such as communication site leases, rights-of-way easements for utilities and roads, special forest products, special uses, and interest. Income will also vary with the number of revenue-generating activities within a given year. Variables responsible for high revenues in one year can lead to reduced income the following year.

- **Table 1** shows the annual revenue for each county from calendar year 2010 through calendar year 2020. This table illustrates the variability in total revenues from year to year.
- **Table 2** shows *projected* revenue for all 19 counties from all activities on State Forest Lands for calendar year 2021.
- **Table 2A** shows *projected* revenue for each timber sale on State Forest Lands *in your county* anticipated to occur for 2021 and beyond (enclosed if applicable).
- **Table 3** shows the volume and net value *under contract* as of December 31, 2020 that is *not currently scheduled for harvest until after December 2021* (enclosed if applicable).

Projections were developed by DNR region staff by contacting each timber purchaser that has rights to an upcoming sale. Purchasers were asked how much and when they planned to harvest the timber from each sale. These projected timber revenues should be considered *rough estimates only*; actual activity will depend on individual sale characteristics (species, volume, location, etc.), combined with outside market factors as determined by each purchaser.

The schedule of future timber sales from State Forest Lands in your county is available upon request from Department of Natural Resources' region staff.

**Table 1. Revenue to Counties from State Forest Transfer and Purchase Lands (Calendar Years)**

Updated: 1/12/2021

County	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020 Jan-Dec
Clallam	5,502,033	4,738,336	5,643,329	8,487,731	3,376,506	7,938,764	6,543,420	2,987,754	6,611,511	5,617,183
Clark	4,601,597	8,528,782	7,191,261	6,388,518	5,846,269	4,791,957	5,192,493	1,486,670	2,577,304	2,605,749
Cowlitz	1,534,691	1,557,816	1,598,498	1,067,106	4,025,043	1,358,909	1,358,770	1,417,984	68,780	1,706,749
Grays Harbor	1,991,750	2,168,671	1,075,212	875,687	1,245,311	2,838,170	1,881,541	1,151,469	1,608,663	2,503,031
Jefferson	3,082,453	740,481	661,568	1,085,477	2,906,961	1,603,428	1,085,544	2,573,648	1,632,243	3,495,847
King	2,474,997	1,112,153	741,392	2,818,269	952,755	2,397,790	905,021	1,245,122	4,708,952	1,613,241
Kitsap	55,958	877,589	743,958	293,314	851,397	824,969	1,130,540	556,973	1,566,788	444,966
Klickitat	209,403	559,355	289,623	215,737	352,380	26,797	25,551	10,947	518	(891)
Lewis	11,076,482	3,439,911	4,280,541	8,677,045	4,053,711	5,416,025	5,411,157	7,666,065	12,440,080	12,926,965
Mason	2,616,802	2,024,430	1,337,166	3,067,093	8,005,336	3,621,960	2,810,189	6,970,807	4,512,364	2,476,195
Pacific	2,547,153	441,369	3,446,724	1,267,286	1,227,526	2,653,344	1,387,737	3,505,380	4,651,968	1,511,182
Pierce	214,159	178,426	121,558	222,815	32,691	335,489	437,463	1,307,281	767,430	0
Skagit	11,679,594	9,093,422	5,976,604	7,452,783	7,425,535	8,592,232	14,533,379	15,534,103	11,695,390	8,582,680
Skamania	747,982	926,532	1,367,876	2,415,852	1,234,445	2,131,536	1,566,271	2,930,483	4,148,517	1,215,912
Snohomish	13,981,341	5,682,380	11,786,058	9,251,851	7,256,233	5,652,325	7,678,567	6,178,109	7,627,248	8,056,729
Stevens	59,973	64,654	69,322	70,725	63,533	94,918	90,768	110,709	96,010	103,852
Thurston	4,200,388	1,660,728	5,017,407	2,999,025	4,368,240	8,747,144	2,947,101	3,065,897	5,787,365	9,220,953
Wahkiakum	1,400,872	1,956,441	1,742,003	1,631,697	802,706	2,026,441	1,443,199	3,146,937	2,583,841	1,374,372
Whatcom	3,543,071	4,468,281	3,763,694	2,178,129	4,022,292	2,061,161	1,481,660	3,077,070	4,279,585	3,872,826
<b>Totals</b>	<b>\$73,579,929</b>	<b>\$71,520,698</b>	<b>\$50,219,757</b>	<b>\$56,853,794</b>	<b>\$60,466,140</b>	<b>\$58,048,870</b>	<b>\$ 63,113,359</b>	<b>\$ 57,910,371</b>	<b>\$ 77,364,557</b>	<b>\$67,327,541</b>

Note: Revenue is received daily by the Department of Natural Resources for activities on State Forest lands and deposited daily at the Office of State Treasurer. Effective February 1998 these monies are remitted to each county via wire transfer a minimum of four times per month. Due to the specific date monies are received by the Department and the cutoff dates used by the State Treasurer for wire transfers, the revenue for the current period may be different than actual remittances to date.

**Table 2. Total Projected Revenues to Counties from State Forest  
Transfers and Purchase Lands <sup>1/</sup>**  
(Dollars in Thousands)

<b>County</b>	<b>January thru June 2021</b>		<b>July thru December 2021</b>	
	<b>High</b>	<b>Medium</b>	<b>High</b>	<b>Medium</b>
Clallam	\$1,968.1	\$2,326.6	\$899.8	\$2,632.8
Clark	1,231.5	1,436.2	57.5	169.7
Cowlitz	10.2	10.2	214.4	214.4
Grays Harbor	2.6	836.0	0.6	904.4
Jefferson	9.0	9.0	9.0	9.0
King	3,945.1	4,043.2	110.0	404.3
Kitsap	288.6	530.7	29.2	29.2
Klickitat	3.0	85.9	0.5	17.1
Lewis	2,377.8	3,552.0	922.1	1,038.3
Mason	690.3	1,600.4	896.4	896.4
Pacific	4.5	744.2	652.1	1,374.4
Pierce	4.0	4.0	0.0	0.0
Skagit	2,621.1	4,390.0	86.2	350.2
Skamania	425.5	808.3	289.7	289.7
Snohomish	2,855.8	3,635.8	207.5	1,382.5
Stevens	30.3	30.3	73.4	73.4
Thurston	4,834.9	7,623.9	1,444.7	3,755.3
Wahkiakum	1.4	1.4	1,429.7	1,429.7
Whatcom	595.9	595.9	18.6	18.6
<b>Totals</b>	<b>\$21,899.5</b>	<b>\$32,264.0</b>	<b>\$7,341.3</b>	<b>\$14,989.1</b>

<sup>1/</sup> High - 90 percent reliability that timber harvest will occur and stated revenue will be transmitted.  
Medium - 50 percent reliability that timber harvest will occur and stated revenue will be transmitted.

**Note:** Projected revenues are based on timber purchaser's logging plans as of **December 2020**. These plans change with changes in the economy and the business needs of each purchaser. Department of Natural Resources' region staff should be contacted concerning possible fluctuations in timber harvest for sales currently under contract and the schedule of future sales on State Forest Lands in your county.

**Table 2A. Projected Timber Harvest Revenues to *Cowlitz County* from State Forest Transfer and Purchase Lands by Legal Description**  
(Thousands of Dollars) <sup>1/</sup>

Sale App. Number	Sale Name	Expiration Date	Legal Description			January thru June 2021		July thru December 2021		Value Under Contract after Dec-21
			Section	Township	Range	High	Medium	High	Medium	
100284	Irish Coffee Sort #1	09/30/21	5, 7 1 31, 32	8N 8N 9N	4W 5W 4W	0.0	0.0	18.9	18.9	0.0
100285	Irish Coffee Sort #2	09/30/21	5, 7 1 31, 32	8N 8N 9N	4W 5W 4W	0.0	0.0	49.3	49.3	0.0
100286	Irish Coffee Sort #3	09/30/21	5, 7 1 31, 32	8N 8N 9N	4W 5W 4W	0.0	0.0	48.7	48.7	0.0
100287	Irish Coffee Sort #4	09/30/21	5, 7 1 31, 32	8N 8N 9N	4W 5W 4W	0.0	0.0	17.5	17.5	0.0
100288	Irish Coffee Sort #5	09/30/21	5, 7 1 31, 32	8N 8N 9N	4W 5W 4W	0.0	0.0	3.0	3.0	0.0
100289	Irish Coffee Sort #6	09/30/21	5, 7 1 31, 32	8N 8N 9N	4W 5W 4W	0.0	0.0	16.0	16.0	0.0
100290	Irish Coffee Sort #7	09/30/21	5, 7 1 31, 32	8N 8N 9N	4W 5W 4W	0.0	0.0	11.3	11.3	0.0
100291	Irish Coffee Sort #8	09/30/21	5, 7 1 31, 32	8N 8N 9N	4W 5W 4W	0.0	0.0	33.0	33.0	0.0
100292	Irish Coffee Sort #9	09/30/21	5, 7 1 31, 32	8N 8N 9N	4W 5W 4W	0.0	0.0	0.2	0.2	0.0
100293	Irish Coffee Sort #10	08/31/21	5, 7 1 31, 32	8N 8N 9N	4W 5W 4W	0.0	0.0	0.3	0.3	0.0
<b>Total</b>						<b>\$0.0</b>	<b>\$0.0</b>	<b>\$198.1</b>	<b>\$198.1</b>	<b>\$0.0</b>

<sup>1/</sup> High - 90 percent reliability that timber harvest will occur and stated revenue will be transmitted.  
Medium - 50 percent reliability that timber harvest will occur and stated revenue will be transmitted.  
Values are cumulative from high to medium probability.

Note: Projected revenues are based on timber purchaser's logging plans as of **December 2020**. These plans change with changes in the economy and business needs of each purchaser. Department of Natural Resources regional staff should be contacted concerning possible changes in timber harvest plans and for copies of sale area maps for specific locations of timber sales within the legal descriptions listed above.