

August 3, 2017

The Honorable Lisa Ayers, Chair Pacific County Board of Commissioners P.O. Box 187 South Bend, WA 98586

Dear Commissioner Ayers:

The Washington State Department of Natural Resources (DNR) manages approximately 23,285 acres of State Forest Transfer and Purchase Lands that benefit Pacific County. These lands generated \$874,000 in the first two quarters of calendar year 2017. We estimate these lands will generate approximately \$970,000 total for calendar year 2017 from activities expected to occur under current contracts.

Net value under contract for calendar year 2018 is estimated at \$1,796,000. This income information does not include anticipated revenues from additional planned activities (contracts harvests, leases, easements, etc.) for which contracts have not been finalized. These income estimates are net after the current agency management cost percentage has been applied.

Some counties receive portions of their income from leases and fees; however, the majority of income reflected in this report is derived from timber sales. As most revenue stems from timber sales, these projections can fluctuate depending upon when timber harvests occur. Market conditions, weather, contract requirements, and regulatory requirements influence timber purchasers' decisions about when to harvest. The next projection of State Forest Land revenues will be available in October 2017.

I appreciate how necessary revenue is to the success of county functions. DNR consistently strives to ensure that we realize the maximum available income from the State Forest Transfer and Purchase Lands we manage on behalf of the counties. Should you have any questions regarding this information, please contact Eric Wisch, Pacific Cascade Region Manager, at 360-577-2025 or at eric.wisch@dnr.wa.gov.

Sincerely

Commissioner of Public Lands

Enclosures

COUNTY INCOME REPORT EXPLANATION OF TABLES July 2017

Two categories of lands are managed by the Washington State Department of Natural Resources (DNR) specifically to benefit counties:

- 1. State Forest *Transfer* Lands. Lands acquired by counties through tax foreclosures were transferred to DNR to manage. Management fee rates are established by the Board of Natural Resources. Currently, counties receive 75 percent of the revenue from these lands.
- 2. State Forest Purchase Lands. State-issued bonds were used to acquire certain parcels from private owners. Typically, these forest lands had been severely logged and were in need of active management. Allocation of revenue from these lands was determined when purchase was authorized, as follows: 26.5 percent to the county in which the property is located; 50 percent to DNR for management expenses; and the remaining 23.5 percent to the State General Fund.

Nineteen counties include these types of State Forest Lands within their county boundaries.

Income from management activities on State Forest Lands is designated for allocation to several taxing districts in each county. Only a small amount is available to the county for discretionary use.

Revenue from State Forest Lands originates primarily from timber sales. These amounts vary widely as market conditions fluctuate. Smaller portions of revenue are derived from activities such as communication site leases, rights-of-way easements for utilities and roads, special forest products, special uses, and interest. Income will also vary with the number of revenue-generating activities within a given year. Variables responsible for high revenues in one year can lead to reduced income the following year.

- Table 1 shows the annual revenue for each county from calendar year 2007 through the second quarter of calendar year 2017. This table illustrates the variability in total revenues from year to year.
- Table 2 shows *projected* revenue for all 19 counties from <u>all</u> activities on State Forest Lands for calendar year 2017 and 2018.
- Table 2A shows *projected* revenue for each <u>timber sale</u> on State Forest Lands *in your county* anticipated to occur for 2017 and beyond (enclosed if applicable).
- Table 3 shows the volume and net value *under contract* as of December 31, 2017 that is *not currently scheduled for harvest until after December 2018* (enclosed if applicable).

Projections were developed by DNR region staff by contacting each timber purchaser that has rights to an upcoming sale. Purchasers were asked how much and when they planned to harvest the timber from each sale. These projected timber revenues should be considered *rough estimates only*; actual activity will depend on individual sale characteristics (species, volume, location, etc.), combined with outside market factors as determined by each purchaser.

The schedule of future timber sales from State Forest Lands in your county is available upon request from Department of Natural Resources' region staff.

Table 1. Revenue to Counties from State Forest Transfer and Purchase Lands (Calendar Years)

Updated: 7/12/2017

County Clallam Clark Cowlitz Grays Harbor	2008 9,323,340 1,088,753 1,299,756 404,882	1,977,893 2,914,752	2010 6,229,596 8,793,446 3,709,692 2,178,958	4,601,597 1,534,691	8,528,782 1,557,816	7,191,261	6,388,518 1,067,106		4,791,957	
Jefferson King Kitsap Klickitat	1,409,138 1,836,570 798,357 490,525	•	981,510 2,737,595 495,884 327,073	3,082,453 2,474,997 55,958 209,403	1,112,153 877,589	661,568 741,392 743,958 289,623	2,818,269 293,314	2,906,961 952,755 851,397 352,380	1,603,428 2,397,790 824,969 26,797	262,315 210,611 224,365 10,944
Lewis	4,715,266	6,738,048	6,147,429	11,076,482	3,439,911	4,280,541	8,677,045	4,053,711	5,416,025	3,243,592
Mason	2,416,073	1,500,640	3,062,868	2,616,802	2,024,430	1,337,166	3,067,093	8,005,336	3,621,960	2,518,806
Pacific	963,320	3,428,025	2,060,204	2,547,153	441,369	3,446,724	1,267,286	1,227,526	2,653,344	874,108
Pierce	1,509,353	742,913	1,523,600	214,159	178,426	121,558	222,815	32,691	335,489	187,010
Skagit	11,723,743	5,704,325	8,746,747	11,679,594	9,093,422	5,976,604	7,452,783	7,425,535	8,592,232	7,510,542
Skamania	324,117	253,914	1,215,005	747,982	926,532	1,367,876	2,415,852	1,234,445	2,131,536	632,796
Snohomish	6,323,157	10,138,226	13,132,194	13,981,341	5,682,380	11,786,058	9,251,851	7,256,233	5,652,325	6,594,020
Stevens	40,587	79,484	47,542	59,973	64,654	69,322	70,725	63,533	94,918	29,678
Thurston	1,777,592	2,625,128	7,964,904	4,200,388	1,660,728	5,017,407	2,999,025	4,368,240	8,747,144	1,884,987
Wahkiakum	1,170,658	1,516,340	1,820,052	1,400,872	1,956,441	1,742,003	1,631,697	802,706	2,026,441	1,620
Whatcom	6,067,453	3,569,263	2,405,630	3,543,071	4,468,281	3,763,694	2,178,129	4,022,292	2,061,161	730,949
Totals	\$53,682,639	\$49,374,342	\$73,579,929	\$71,520,698	\$50,219,757	\$56,853,794	\$60,466,140	\$ 58,048,870	\$ 63,113,359	\$32,402,128

Note: Revenue is received daily by the Department of Natural Resources for activities on State Forest lands and deposited daily at the Office of State Treasurer. Effective February 1998 these monies are remitted to each county via wire transfer a minimum of four times per month. Due to the specific date monies are received by the Department and the cutoff dates used by the State Treasurer for wire transfers, the revenue for the current period may be different than actual remittances to date.

Table 2. Total Projected Revenues to Counties from State Forest

Transfers and Purchase Lands 1/

(Dollars in Thousands)

July thru December 2017

January thru December 2018

County	High	Medium	High	Medium
Clallam	\$5,438.8	\$6,277.4	\$1,785.1	\$2,030.9
Clark	789.6	810.5	2,033.3	2,033.3
Cowlitz	22.7	24.6	530.4	530.4
Grays Harbor	282.8	282.8	930.9	1,477.6
Jefferson	774.3	774.3	75.6	75.6
King	1,128.2	1,752.6	96.2	96.2
Kitsap	160.5	160.5	1,171.1	1,171.1
Klickitat	19.8	19.8	32.1	32.1
Lewis	1,274.2	1,453.7	3,193.7	3,866.7
Mason	738.3	885.6	2,209.0	2,209.0
Pacific	94.3	96.2	1,399.5	1,795.9
Pierce	296.0	1,052.8	552.3	269.2
Skagit	4,741.6	5,585.2	2,064.8	5,313.5
Skamania	1,486.3	1,720.2	1,493.1	1,493.1
Snohomish	1,196.0	1,902.1	1,539.5	2,949.4
Stevens	57.7	57.7	79.6	79.6
Thurston	1,297.0	1,304.7	1,360.0	1,361.8
Wahkiakum	1,014.0	1,014.0	48.4	48.4
Whatcom	784.2	818.6	2,027.3	2,027.3
Totals	\$21,596.3	\$25,993.4	\$22,622.0	\$28,861.2

High - 90 percent reliability that timber harvest will occur and stated revenue will be transmitted. Medium - 50 percent reliability that timber harvest will occur and stated revenue will be transmitted.

Note: Projected revenues are based on timber purchaser's logging plans as of June 2017. These plans change with changes in the economy and the business needs of each purchaser. Department of Natural Resources' region staff should be contacted concerning possible fluctuations in timber harvest for sales currently under contract and the schedule of future sales on State Forest Lands in your county.

Table 2A. Projected Timber Harvest Revenues to Pacific County from State Forest Transfer and Purchase Lands by Legal Description (Thousands of Dollars) ^v

Sale App Number		Expiration		egal Descript		July thru Dec	ember 2017	January thru Do	ecember 2018	Value Under Contract after
Number	Sale Name	Date	Section	Township	Range	High	Medium	High	Medium	Dec-18
87265	St Paul	10/31/17	3, 10	13N	7W	28.4	28.4	0.0	0.0	0,0
91387	Five Point	10/31/1B	28, 39, 30	13N	6W	51.1	51,1	0.0	0.0	0,0
92824	Sawmill Thinning	10/31/17	2, 3	12N	8W	4.8	6.7	0.0	0.0	0.0
94236	Elk Stump	10/31/18	5, 6, 7, 18 12	13N 13N	6W 7W	0.0	0.0	1,322.1	1,322.1	0.0
94253	Upper Salmon	10/31/1B	24, 25	11N	ws.	9,1	9.1	72.7	72.7	0.0
94488	Pierogi	10/31/18	26	13N	6W	0.0	0.0	0.0	224.3	0,0
95000	Truffle Shuffle	10/31/18	11, 12, 13, 14	13N	6W	0.0	0.0	0.0	172.2	0.0
1	Total					\$93.3	\$95.2	\$1,394.8	\$1,791.2	\$0.0

High - 90 percent reliability that timber harvest will occur and stated revenue will be transmitted.
Medium - 50 percent reliability that timber harvest will occur and stated revenue will be transmitted.
Values are cumulative from high to medium probability.

Note: Projected revenues are based on timber purchaser's logging plans as of June 2017. These plans change with changes in the economy and business needs of each purchaser. Department of Natural Resources regional staff should be contacted concerning possible changes in timber harvest plans and for copies of sale area maps for specific locations of timber sales within the legal descriptions listed above.