



HILARY S. FRANZ
COMMISSIONER OF PUBLIC LANDS

October 31, 2018

The Honorable Joe Gardner, Chair
Cowlitz County Board of Commissioners
207 Fourth Avenue North
Kelso, WA 98626

Dear Commissioner Gardner:

The Washington State Department of Natural Resources (DNR) manages approximately 11,353 acres of State Forest Transfer and Purchase Lands that benefit Cowlitz County. These lands generated \$1,386,000 in the first three quarters of calendar year 2018. Net value under contract for calendar year 2018 is estimated at \$1,404,000 from activities expected to occur under current contracts.

Thanks to all of you who provided input and suggestions to us regarding the future format for this report. We are in the process of developing the new report style. Please be aware that you will continue to receive this report in its current style until we have completed the new formatted version.

We want to notify you of a recent change that pertains to counties that receive revenue from state forestlands. After consulting with the Office of the Attorney General about revenue disbursements and in an effort to mitigate risks and reduce errors in those disbursements, DNR has determined that initial deposits will be held as security until all of the obligations of the purchaser are satisfied under timber sales contracts as required by law. All or a portion of the initial deposit may be distributed as the final payment for the sale of valuable materials after the Department determines that adequate security exists for the remaining performance of any obligations of the purchaser under contract. This change affects the timing of revenue distribution and does not affect the total amount of revenue distributed. If you have any questions regarding this change please contact Leah Fenner, Finance Manager, at 360-902-1259.

The income information in this report does not include anticipated revenues from additional planned activities (contracts harvests, leases, easements, etc.) for which contracts have not been finalized. These income estimates are net after the current agency management cost percentage has been applied.

Some counties receive portions of their income from leases and fees; however, the majority of income reflected in this report is derived from timber sales. As most revenue stems from timber sales, these projections can fluctuate depending upon when timber harvests occur. Market conditions, weather, contract requirements, and regulatory requirements influence timber purchasers' decisions about when to harvest.

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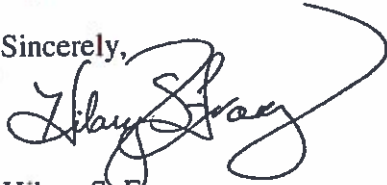
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I appreciate how necessary revenue is to the success of county functions. DNR consistently strives to ensure that we realize the maximum available income from the State Forest Transfer and Purchase Lands. Should you have any questions regarding this information, please contact Eric Wisch, Pacific Cascade Region Manager, at 360-577-2025 or at eric.wisch@dnr.wa.gov.

Sincerely,

A handwritten signature in black ink, appearing to read "Hilary S. Franz". The signature is fluid and cursive, with a large, sweeping flourish extending from the end of the name.

Hilary S. Franz
Commissioner of Public Lands

Enclosures

COUNTY INCOME REPORT
EXPLANATION OF TABLES
October 2018

Two categories of lands are managed by the Washington State Department of Natural Resources (DNR) specifically to benefit counties:

1. **State Forest *Transfer* Lands.** Lands acquired by counties through tax foreclosures were transferred to DNR to manage. Management fee rates are established by the Board of Natural Resources. Currently, counties receive 75 percent of the revenue from these lands.
2. **State Forest *Purchase* Lands.** State-issued bonds were used to acquire certain parcels from private owners. Typically, these forest lands had been severely logged and were in need of active management. Allocation of revenue from these lands was determined when purchase was authorized, as follows: 26.5 percent to the county in which the property is located; 50 percent to DNR for management expenses; and the remaining 23.5 percent to the State General Fund.

Nineteen counties include these types of State Forest Lands within their county boundaries.

Income from management activities on State Forest Lands is designated for allocation to several taxing districts in each county. Only a small amount is available to the county for discretionary use.

Revenue from State Forest Lands originates primarily from timber sales. These amounts vary widely as market conditions fluctuate. Smaller portions of revenue are derived from activities such as communication site leases, rights-of-way easements for utilities and roads, special forest products, special uses, and interest. Income will also vary with the number of revenue-generating activities within a given year. Variables responsible for high revenues in one year can lead to reduced income the following year.

- **Table 1** shows the annual revenue for each county from calendar year 2008 through the third quarter of calendar year 2018. This table illustrates the variability in total revenues from year to year.
- **Table 2** shows *projected* revenue for all 19 counties from all activities on State Forest Lands for calendar year 2018.
- **Table 2A** shows *projected* revenue for each timber sale on State Forest Lands *in your county* anticipated to occur for 2018 and beyond (enclosed if applicable).
- **Table 3** shows the volume and net value *under contract* as of September 30, 2018 that is *not currently scheduled for harvest until after December 2019* (enclosed if applicable).

Projections were developed by DNR region staff by contacting each timber purchaser that has rights to an upcoming sale. Purchasers were asked how much and when they planned to harvest the timber from each sale. These projected timber revenues should be considered *rough estimates only*; actual activity will depend on individual sale characteristics (species, volume, location, etc.), combined with outside market factors as determined by each purchaser.

The schedule of future timber sales from State Forest Lands in your county is available upon request from Department of Natural Resources' region staff.

Table 1. Revenue to Counties from State Forest Transfer and Purchase Lands (Calendar Years)

Updated: 10/9/2018

County	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018 Jan-Sept
Clallam	4,173,346	6,229,596	5,502,033	4,738,336	5,643,329	8,487,731	3,376,506	7,938,764	6,543,420	2,179,951
Clark	1,977,893	8,793,446	4,601,597	8,528,782	7,191,261	6,388,518	5,846,269	4,791,957	5,192,493	957,086
Cowlitz	2,914,752	3,709,692	1,534,691	1,557,816	1,598,498	1,067,106	4,025,043	1,358,909	1,358,770	1,385,527
Grays Harbor	1,007,779	2,178,958	1,991,750	2,168,671	1,075,212	875,687	1,245,311	2,838,170	1,881,541	955,989
Jefferson	669,093	981,510	3,082,453	740,481	661,568	1,085,477	2,906,961	1,603,428	1,085,544	1,257,577
King	1,053,232	2,737,595	2,474,997	1,112,153	741,392	2,818,269	952,755	2,397,790	905,021	1,229,871
Kitsap	244,491	495,884	55,958	877,589	743,958	293,314	851,397	824,969	1,130,540	538,637
Klickitat	1,037,450	327,073	209,403	559,355	289,623	215,737	352,380	26,797	25,551	10,947
Lewis	6,738,048	6,147,429	11,076,482	3,439,911	4,280,541	8,677,045	4,053,711	5,416,025	5,411,157	5,043,990
Mason	1,500,640	3,062,868	2,616,802	2,024,430	1,337,166	3,067,093	8,005,336	3,621,960	2,810,189	6,599,421
Pacific	3,428,025	2,060,204	2,547,153	441,369	3,446,724	1,267,286	1,227,526	2,653,344	1,387,737	2,297,619
Pierce	742,913	1,523,600	214,159	178,426	121,558	222,815	32,691	335,489	437,463	973,972
Skagit	5,704,325	8,746,747	11,679,594	9,093,422	5,976,604	7,452,783	7,425,535	8,592,232	14,533,379	12,169,093
Skamania	253,914	1,215,005	747,982	926,532	1,367,876	2,415,852	1,234,445	2,131,536	1,566,271	745,144
Snohomish	10,138,226	13,132,194	13,981,341	5,682,380	11,786,058	9,251,851	7,256,233	5,652,325	7,678,567	5,221,335
Stevens	79,484	47,542	59,973	64,654	69,322	70,725	63,533	94,918	90,768	79,303
Thurston	2,625,128	7,964,904	4,200,388	1,660,728	5,017,407	2,999,025	4,368,240	8,747,144	2,947,101	2,290,546
Wahkiakum	1,516,340	1,820,052	1,400,872	1,956,441	1,742,003	1,631,697	802,706	2,026,441	1,443,199	551,790
Whatcom	3,569,263	2,405,630	3,543,071	4,468,281	3,763,694	2,178,129	4,022,292	2,061,161	1,481,660	2,985,816
Totals	\$49,374,342	\$73,579,929	\$71,520,698	\$50,219,757	\$56,853,794	\$60,466,140	\$58,048,870	\$ 63,113,359	\$ 57,910,371	\$47,473,614

Note: Revenue is received daily by the Department of Natural Resources for activities on State Forest lands and deposited daily at the Office of State Treasurer. Effective February 1998 these monies are remitted to each county via wire transfer a minimum of four times per month. Due to the specific date monies are received by the Department and the cutoff dates used by the State Treasurer for wire transfers, the revenue for the current period may be different than actual remittances to date.

**Table 2. Total Projected Revenues to Counties from State Forest
Transfers and Purchase Lands ^{1/}**
(Dollars in Thousands)

County	Oct thru December 2018		Jan thru December 2019	
	High	Medium	High	Medium
Clallam	\$932.1	\$936.5	\$3,232.8	\$5,035.7
Clark	563.5	563.5	213.9	213.9
Cowlitz	18.5	18.5	10.9	28.9
Grays Harbor	322.1	322.1	318.1	1,298.8
Jefferson	2,864.4	2,864.4	74.0	74.0
King	10.4	10.4	1,610.1	1,610.1
Kitsap	18.7	18.7	1,394.1	1,394.1
Klickitat	16.1	16.1	13.4	13.4
Lewis	1,149.6	1,150.6	8,988.9	9,144.4
Mason	21.0	21.0	2,877.8	3,905.8
Pacific	1,180.5	1,180.5	659.5	659.5
Pierce	652.8	652.8	308.1	533.3
Skagit	5,636.9	7,130.9	1,322.4	5,735.7
Skamania	1,976.0	2,185.2	23.6	587.9
Snohomish	827.5	1,488.0	906.2	3,997.4
Stevens	0.8	0.8	87.0	87.0
Thurston	401.5	1,266.8	1,230.0	5,229.1
Wahkiakum	0.0	0.0	1.6	1.6
Whatcom	238.8	238.8	538.5	3,246.9
Totals	\$16,831.2	\$20,065.6	\$23,811.0	\$42,797.4

^{1/} High - 90 percent reliability that timber harvest will occur and stated revenue will be transmitted.
Medium - 50 percent reliability that timber harvest will occur and stated revenue will be transmitted.

Note: Projected revenues are based on timber purchaser's logging plans as of **September 2018**. These plans change with changes in the economy and the business needs of each purchaser. Department of Natural Resources' region staff should be contacted concerning possible fluctuations in timber harvest for sales currently under contract and the schedule of future sales on State Forest Lands in your county.

Table 2A. Projected Timber Harvest Revenues to Cowlitz County from State Forest Transfer and Purchase Lands by Legal Description
 (Thousands of Dollars) ¹¹

Sale App. Number	Sale Name	Expiration Date	Legal Description			Oct thru December 2018		Jan thru December 2019		Value Under Contract after Dec-19
			Section	Township	Range	High	Medium	High	Medium	
96013	Fir Trader VRH VDT	10/31/20	12 2, 3, 6	6N 6N	2E 3E	5.1	5.1	0.0	18.0	0.0
Total						\$5.1	\$5.1	\$0.0	\$18.0	\$0.0

¹¹ High - 90 percent reliability that timber harvest will occur and stated revenue will be transmitted.
 Medium - 50 percent reliability that timber harvest will occur and stated revenue will be transmitted.
 Values are cumulative from high to medium probability.

Note: Projected revenues are based on timber purchaser's logging plans as of September 2018. These plans change with changes in the economy and business needs of each purchaser. Department of Natural Resources regional staff should be contacted concerning possible changes in timber harvest plans and for copies of sale area maps for specific locations of timber sales within the legal descriptions listed above.